



## **Austin So**

General Counsel, Chief Legal Officer and Secretary



**STONE**MOR

Austin So is General Counsel, Chief Legal Officer and Secretary of StoneMor (NYSE: STON), the second largest consolidator in the U.S. death care industry, with approximately 300 cemeteries and 100 funeral homes in 27 states and Puerto Rico. The company's complex corporate structure and business operations include management of a \$900 million trust overseen by an internal Registered Investment Adviser.

Austin joined StoneMor as the first General Counsel for a \$1 billion market-cap company with staggering legal expenses. In a matter of months, Austin built a legal department of 9 legal professionals, overhauled the company's relationships with over 50 law firms, and implemented other initiatives that cut the company's legal costs by 50% in the first year alone. In addition to Legal, Austin leads over 100 colleagues in HR and other departments.

Austin has helped lead the company through a tumultuous year that was marked with a series of "bet-the-company" legal matters, including a 90%+ drop in market cap, an SEC investigation, a securities class action, financial restatements, delinquent filings of 10-K/10-Q, and multiple turnovers of the C-suite.

Prior to StoneMor, Austin was Division General Counsel, Secretary and Board Member of Heraeus, a Fortune Global 500 manufacturing conglomerate with \$21 billion in revenues. Previously, Austin practiced both litigation and transactional law at top law firms in New York.

Austin received his A.B. from Harvard and his J.D. from Penn.